



Branch Team Bios

Jackie James – VP, Branch Operations



Jackie brings to Olympia Funding over 19 years experience in lending. She started her career in lending as a Top Producing Loan Agent with one of the nations largest lenders. Jackie then moved into a managers position carrying responsibilities for a portion of the East Bay. Always a President's Club qualifier she excels in areas of time management and organization. Jackie enjoys a challenge and always strives for excellence. Jackie has been with Olympia Funding since 1997, managed the top producing branch for almost six years and now heads up Operations.

Kara Zavasnik – Manager Branch Relations (East Coast)



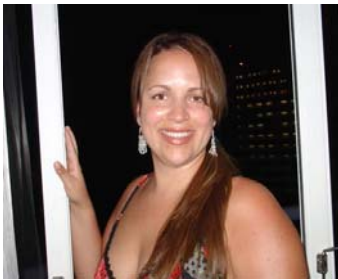
My name is Kara Zavasnik and I am from Hartwell, GA. I graduated from the University of Georgia (Go Dawgs!) in 1996 with a Bachelor of Science degree in Mathematics Education. I taught Trigonometry, Geometry and Algebra at Greenwood High School in South Carolina for 3 years before moving to California. After handling operations for a small bio-medical engineering company in the San Diego area, my husband and I made our home in Dublin, CA. At the end of 2003, we relocated to Hilton Head Island, SC (the place where we met 4 ½ years earlier). I have been with Olympia Funding, Inc. since 2000. Throughout my career at OFI, I have been involved with many aspects of corporate operations including: processing of payroll, branch reporting, auditing of files, recruiting of new branches, etc. At this point, my primary focus is providing support to our branch offices, with my direct attention given to those in Texas and to the north and east. In addition, I also handle monthly branch reporting, FHA/VA and recovering monies owed. Growth is extremely vital to our company and in order to prosper on a national basis, we must continue to increase our East Coast recognition. A corporate presence in South Carolina is one step in this direction.

Brian Johnson – Branch Recruiter



My name is Brian Johnson and as Branch Operations Recruiter for Olympia Funding, my job is to recruit new branch managers as well as loan officers. My goal and vision is to lead Olympia to the next level by increasing the number of total quality branches. I graduated from San Francisco State in 2003 with a Bachelor of Science in Marketing. On a day to day basis, I will be interacting with all new branch managers, helping them to transition to the Olympia Funding family. I look forward to helping you meet your business goals and vision to create a dynamic branch of Olympia Funding.

Jessica Mayorga –Sr. Loan Processor (Out-of-State)



Hi, my name is Jessica Mayorga. I have been with Olympia Funding for 7 years and I have been processing for 6 of those years. I started with Olympia as their receptionist. Within the first year I was promoted to Jr. Processor and then to Loan Processor. At that time, I had two loan officers. At the end of my 2nd year, I had 6 seasoned loan officers and was assisting the Sr. Loan Processors with their overflow. In 2003 I was promoted to Processing Supervisor of the Fremont office, where I was handling an average pipeline of 65 loans with a funding of 56 per month. I am currently the new Sr. Loan Processor in centralized processing. I am very excited about the transition and know that I am able to assist you with reaching your goals. I look forward to working with you in the future.